



The Swedish National Board of Trade as a Partner in Development Cooperation

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Who We Are

The National Board of Trade is the Swedish governmental agency dealing with foreign trade and trade policy.

The Board provides the Government with analyses and recommendations on trade issues.



N.B.

The following

IS NOT

a promotional presentation

for

The National Board of Trade



**IT IS a presentation of
our tasks
under Sweden's
Policy for Global Development**



Coherence is Key

- The *Policy for Global Development (PGD)* is a cross-sectoral, master policy aiming at fair and sustainable global development;
- Policy coherence and common goals are key;
- All public institutions in Sweden have a role to play in global development;
- Government Agencies implement policies;
- And, consequently, they are a resource also in development cooperation



What we do

- We follow the priorities and policies of Swedish development cooperation;
- *Country Strategies* define where trade-related issues are a priority for Swedish interventions;
- We seek cooperation where our capacity, competence and comparative advantages are strong;
- We are driven by demand and look for partnerships of mutual interest



Cooperation principles

- We are colleagues, not consultants;
- We are only available on request;
- We aim for long-term relationships;
- We prefer institutional cooperation to training;
- We do not write extensive reports;
- We want to learn ourselves;
- We do not give advice, we share experiences

Principles stolen with pride from the Swedish Central Bank and modified



Worth Remembering

If it ain't broken – don't fix it;

For those with only a hammer – every problem is a nail;

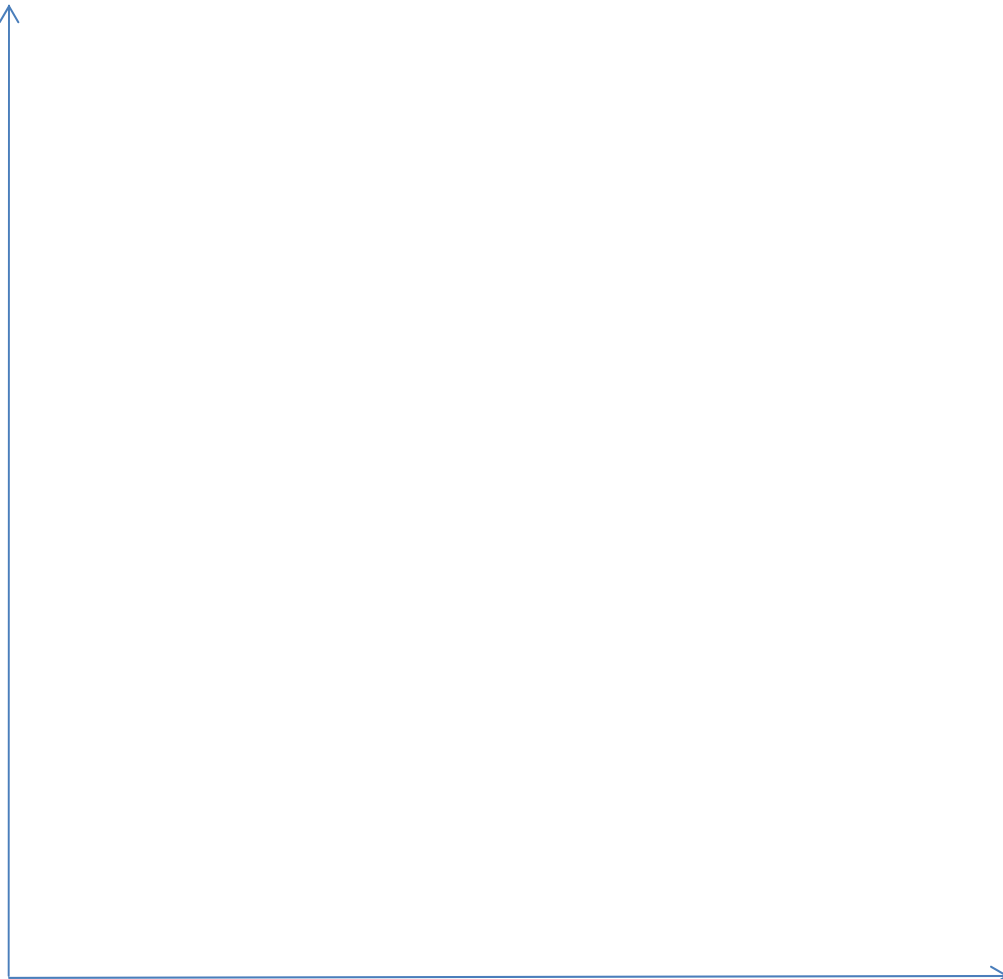
The main thing is that the main thing is the main thing;



So, what is the problem?



Complexity



Time



Complexity 



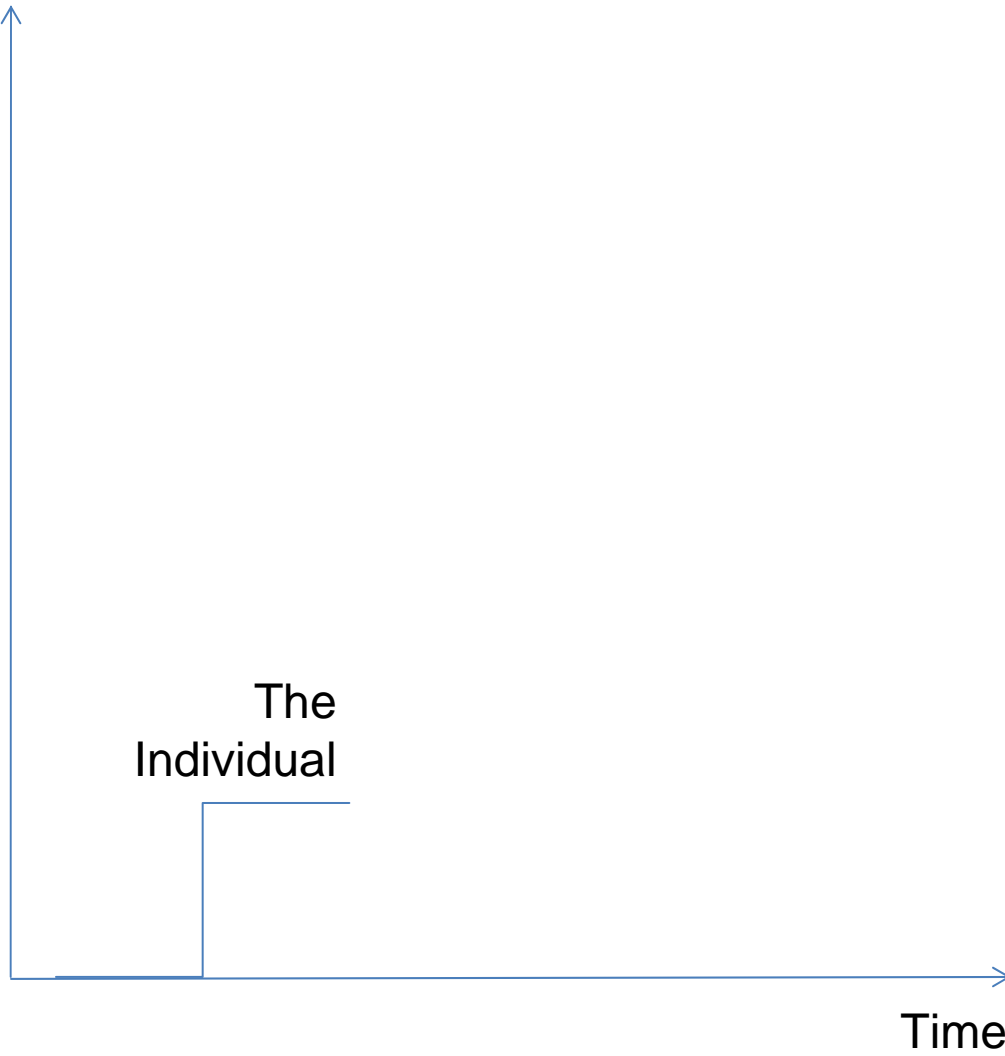
 Time



Or is it.....

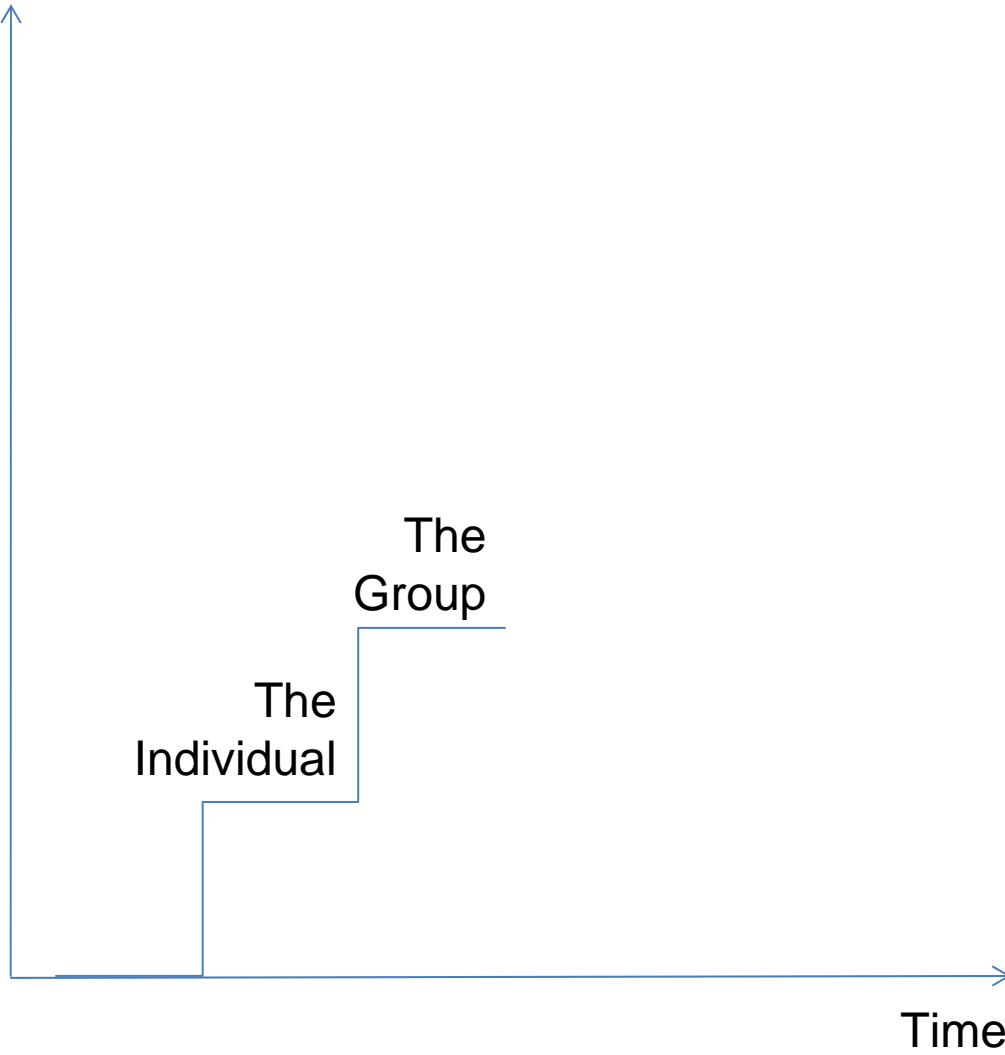


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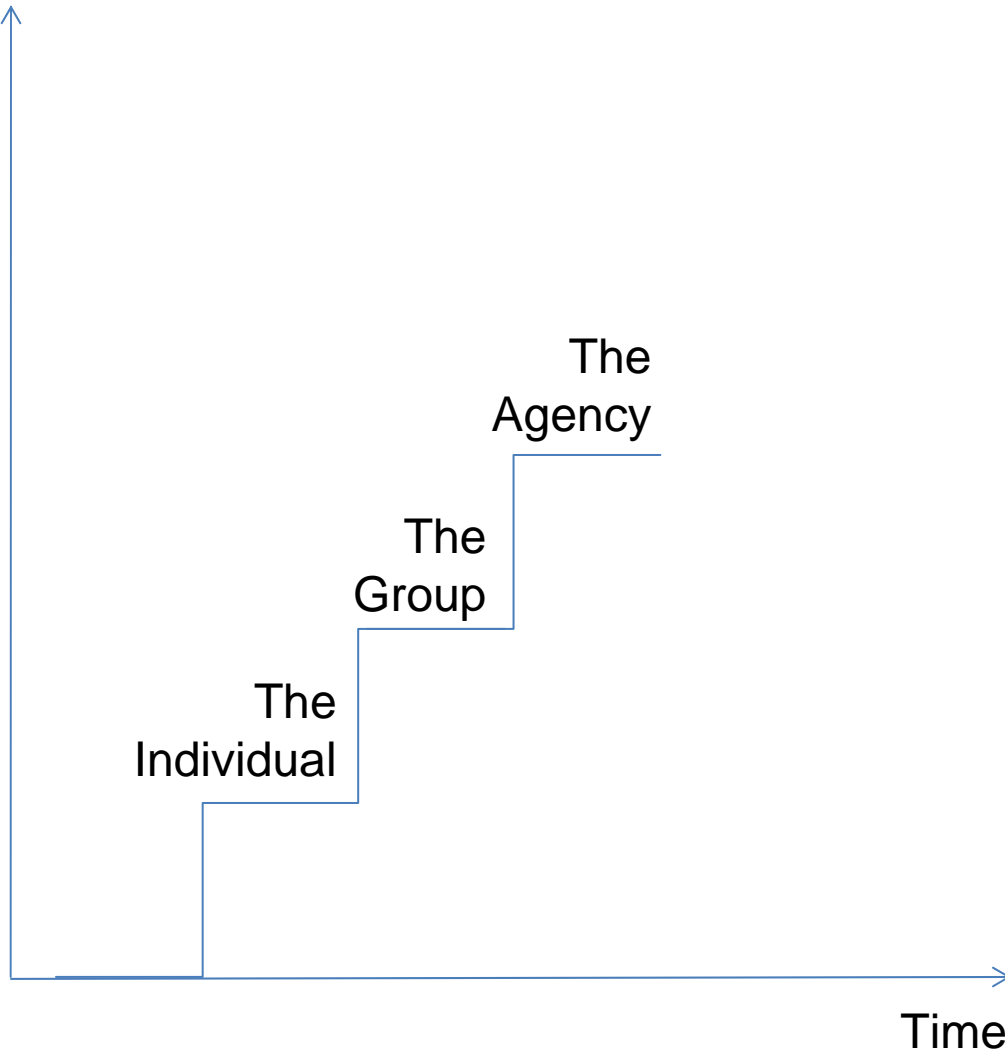


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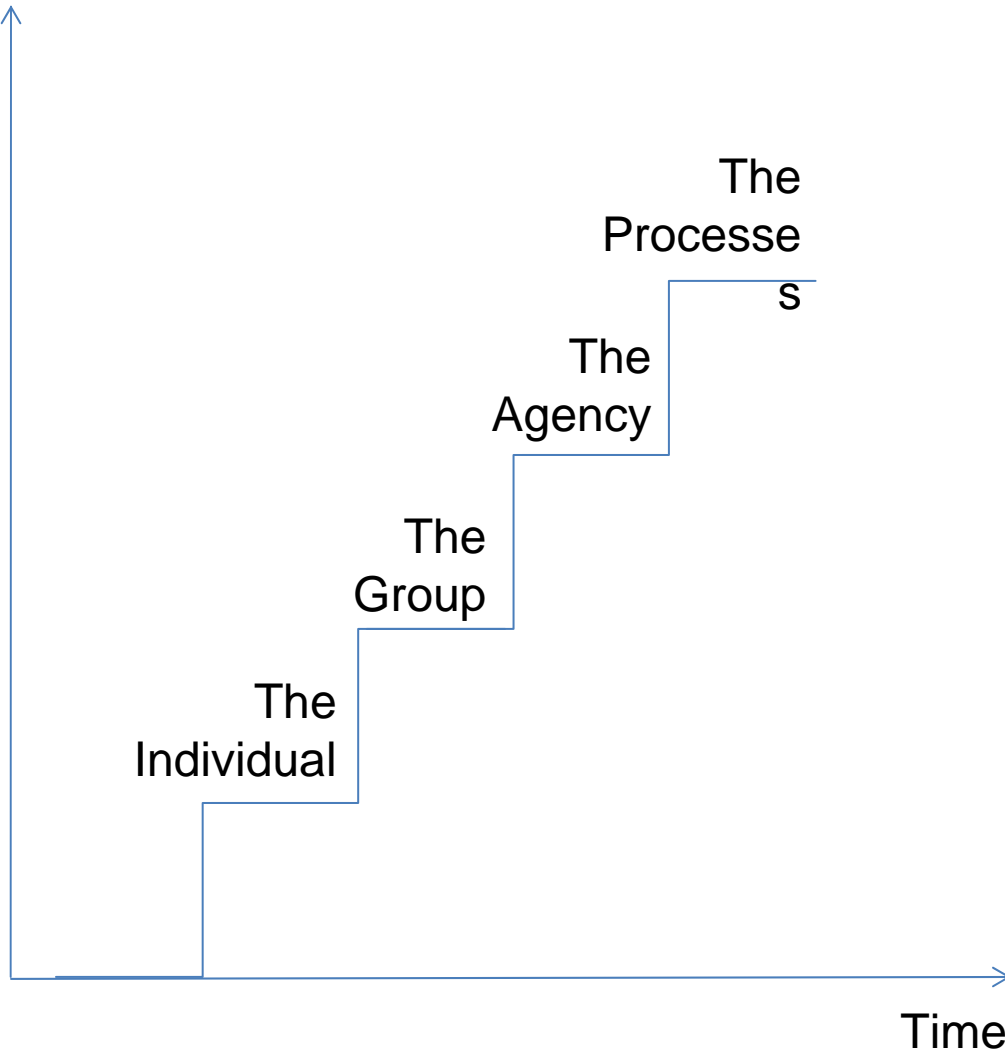


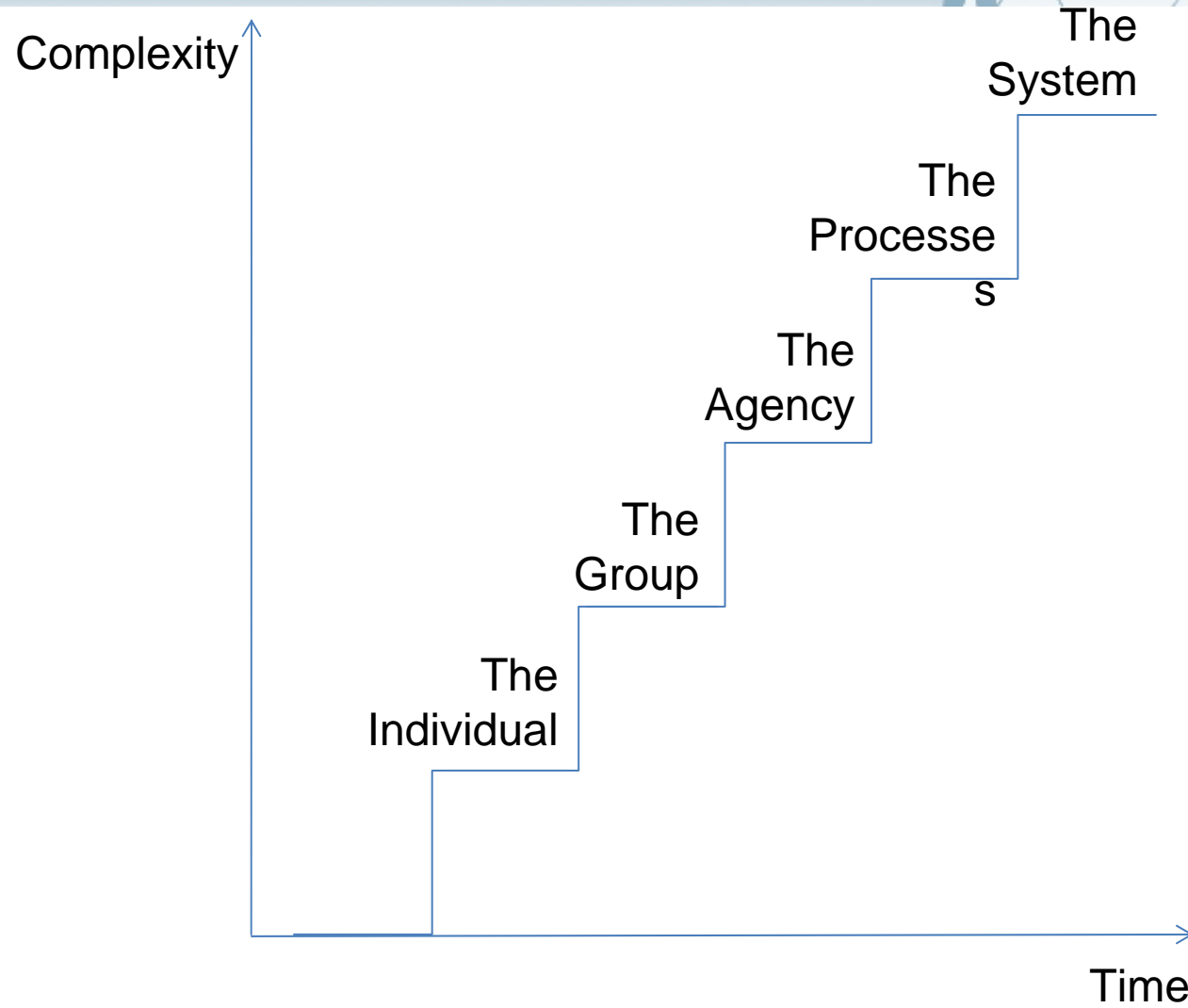
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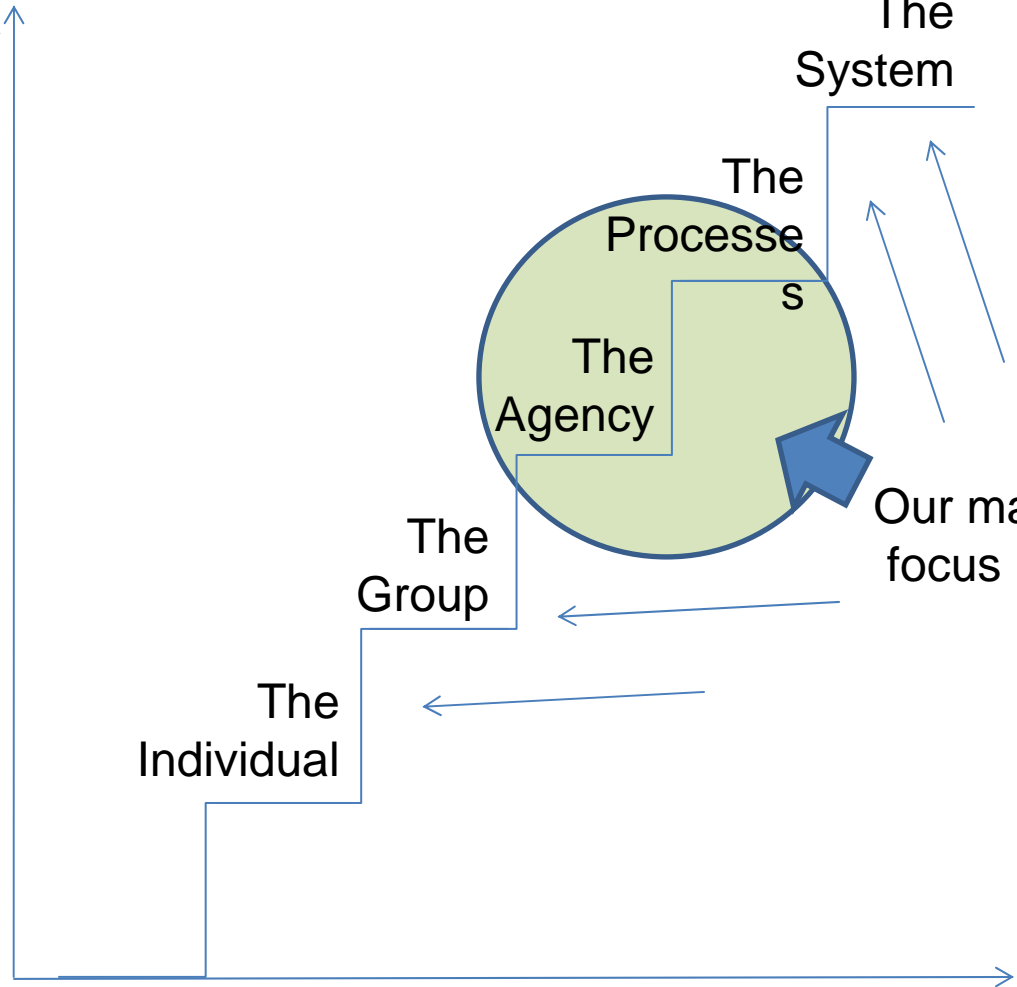
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Complexity



Time



Bilateral Cooperation and the Paris Agenda

- The best intentions sometimes create a fabulous mess – the reason for having a Paris Declaration on aid effectiveness of which Sweden is a signatory;
- If the problem was “easy” – like missing funds – we could simply contribute our share;



Bilateral Cooperation and the Paris Agenda

- But if there are *alignment* problems, i.e. priorities and policies of partner country cannot be adhered to due to lack of skills, limited experience, inadequate systems, etc, well coordinated bilateral cooperation between partners can be a complement to strengthen harmonization, ownership and improve effectiveness;
- Ownership must in all cases be strong and efforts coordinated



- Mentorship progr. (ETH, TAN, UGA, KEN, RWA, BUR, ZAM)
- Intern. Training Programmes (Trade Facilitation, Rules of Origin)
- Ukraine
- Moldova
- China
- Botswana
- "Agadir" countries (Jordan, Egypt, Morocco and Tunisia);
- Liberia
- Zambia
- Exploratory missions planned to Vietnam, Indonesia, South Africa and Namibia

Thank you!

- I am most honoured to be here with you at the signature ceremony of the free trade agreement between Jordan, Egypt, Tunisia and Morocco. (...) I am particularly honoured to represent today the European Union, as a friend and as a partner of the four signatory parties to this agreement. A partner for the long term. The signature of this agreement marks a major step in the process of economic and social integration in the Arab Mediterranean world. But I am also convinced that it marks a leap forward in the process of creation of closer ties between the Arab Mediterranean world and the EU. (...) Since then we have gone a long way towards our objectives.(...)
- The Agreement you sign today is the expression of a collective commitment to address the challenges of the region through cooperation; to work together in a common endeavour to develop regional integration as an instrument of economic growth - and ultimately, as an instrument of political cooperation and peace.
- The conclusion of this agreement is a major step towards achieving our common objective to create the **Euro-Mediterranean free trade zone in 2010.**

- National Food Administration
- Swedish Environmental Protection Agency
- SWEDAC (Swedish Board for Accreditation and Conformity Assessment)
- Swedish Board of Agriculture
- SIS = Swedish Standards Institute